



## Class Schedule

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)

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### Realtor Safety Defense Course

Every day, real estate agents across the nation face dangerous situations while simply doing their job. If you think you're not at risk, think again. You never know what situation or problem you will face, so it is best to have a well stocked toolbox and know how to use each one of the contents.

In this course, you will learn self defense techniques from a seven degree black belt head master to include the following topics:

**AWARENESS** - Master what to look for in your surroundings and immediate environment. Gain insight on how your unconscious behavior makes you an easy target and learn to recognize predator tendencies.

**AVOIDANCE** - Learn strategies to help you avoid giving off "prey" signals. Acquire strategies to prepare for events with safety in mind and gain wisdom on making smarter choices as it relates to safety matters.

**ACTION** - Learn physical self defense maneuvers for general life and business situations.



*When*

Sat Dec 16 10:00am to 01:00pm



*Where*

American Real Estate University - Covington  
1123 Church Street - Suite 103 - Covington, GA

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### CFIS® Certified Foreign Investor Specialist

6 Hr CE Credit. Certification with final exam. Scholarships available at [www.AmericanREU.com](http://www.AmericanREU.com)

Expand your business globally with this dynamic course. Working with the International Investor in commercial real estate and the EB-5 Green Card Program....Upon completion of this course, students will take an online examination and will receive a completion certification as well as usage of the CFIS Logos for marketing purposes.



*When*

Wed Jan 10 10:00am to 01:00pm



*Where*

American Real Estate University - Covington  
1123 Church Street - Suite 103 - Covington, GA

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### GAR CONTRACTS & TRID

Go in depth with the GAR Forms packages and learn how to construct legally binding agreements to best represent your client, as well as develop progressive methods of completing the contract within the realm of ethical considerations and legal requirements.

TRID - LE - CD - CFPB - Learn what you need to know to ease the real estate closing process.

YOU MAY ONLY RECEIVE CE CREDIT FOR THIS CLASS ONCE EVERY 12 MONTHS



*When*

Thu Jan 11 10:00am to 01:00pm



*Where*

The Golf Clubhouse at Lake Arrowhead  
486 Arrowridge - Waleska, GA

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*When*

Wed Jan 17 10:00am to 01:00pm



*Where*

Nature Walk at 7 Hills

515 Hawthorne Ridge Cir - Dallas, GA



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*When*

Thu Jan 18 10:00am to 01:00pm



*Where*

Traditions of Braselton

3939 Meadow Land Drive - Jefferson, GA



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*When*

Tue Jan 23 10:00am to 01:00pm



*Where*

The Georgian

2699 Georgian Parkway - Villa Rica, GA



## REAL SOCIAL- Intro to Social Media

Every Second:.....

48 Hours of Video uploaded to Youtube

571 Websites Created

3,600 Instagram Images Shared

47,000 Apps Downloaded from App Store

100,000 tweets

600,000+ items shared on Facebook

2,000,000 Google Search Queries

"It's Not the Strongest of the Species That Survive, Nor the Most Intelligent, But the Most Responsive to Change"

-Charles Darwin

One of our most popular classes - an introduction to Social Media for Real Estate professionals. This class is designed to teach agents the "Why?" real estate agents need to be active in Social Media. Packed with lots of statistics - tips and tools to get agents on the right path to growing their business with Social Media.



*When*  
Thu Jan 25 01:00pm to 04:00pm



*Where*  
Athens Country Club  
2700 Jefferson Road - Athens, GA



## Real Estate Salesperson Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

The course provides a comprehensive overview of the fundamentals of real estate. An in-depth course covering the following:

- Georgia Real Estate License Law
- Real Estate Math
- Pricing Real Property
- Real Estate Contracts
- Closing and Settlement Costs
- Fair Housing
- City and Urban Development
- Community Association Management
- Real Estate Finance
- Real Estate Instruments
- Environmental Law
- Anti-trust Law
- Agency Law and Disclosure Requirements
- Property Management Activities

To qualify for a salesperson's real estate license in Georgia an applicant must:  
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



*When*  
Thu Feb 1 06:00pm to 10:00pm



*Where*  
American Real Estate University - Covington  
1123 Church Street - Suite 103 - Covington, GA



## REAL SOCIAL- Intro to Social Media

Every Second:.....  
48 Hours of Video uploaded to Youtube  
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47,000 Apps Downloaded from App Store  
100,000 tweets  
600,000+ items shared on Facebook  
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"It's Not the Strongest of the Species That Survive, Nor the Most Intelligent, But the Most Responsive to Change"  
-Charles Darwin

One of our most popular classes - an introduction to Social Media for Real Estate professionals. This class is designed to teach agents the "Why?" real estate agents need to be active in Social Media. Packed with lots of statistics - tips and tools to get agents on the right path to growing their business with Social Media.



*When*  
Wed Mar 7 10:00am to 01:00pm



*Where*  
The Georgian  
2699 Georgian Parkway - Villa Rica, GA



## REAL SOCIAL- Intro to Social Media

Every Second:.....  
48 Hours of Video uploaded to Youtube  
571 Websites Created  
3,600 Instagram Images Shared  
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One of our most popular classes - an introduction to Social Media for Real Estate professionals. This class is designed to teach agents the "Why?" real estate agents need to be active in Social Media. Packed with lots of statistics - tips and tools to get agents on the right path to growing their business with Social Media.



*When*

Wed Mar 14 10:00am to 01:00pm



*Where*

Nature Walk at 7 Hills

515 Hawthorne Ridge Cir - Dallas, GA

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