



## A. Shane Mask Class Schedule

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)

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### List That House

If you list - you last!

In a highest and best offer situation, the LISTING agent always gets paid!

Learn the prospecting strategies and listing business building techniques from a 100+ listing per year specialist.

Take this course and explode your real estate business!



*When*

Tue Sep 11 10:00am to 01:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA

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### List That House

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*When*

Tue Sep 18 10:00am to 01:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA

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### List That House

If you list - you last!

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*When*

Tue Sep 25 10:00am to 01:00pm



*Where*

Traditions of Braselton  
1665 Traditions Way - Jefferson, GA

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## Here comes the BOOM!® Working with the Baby Boomer client

Ready or not, the Boomers are coming! Every 7 seconds a boomer retires. Baby boomers represent the wealthiest segment of the population and real estate professionals need to be aware. We will discuss the size, wealth and the online habits of the boomers.



*When*

Wed Oct 10 10:00am to 01:00pm



*Where*

Traditions of Braselton

1665 Traditions Way - Jefferson, GA



## SRES® Seniors Real Estate Specialist

Get Ready For The Baby Boomers.

A generation of opportunity. Right at your fingertips.

2 DAY WORKSHOP - For Real Estate Professionals That Want to Stand Out in a Boomer's Market

Baby Boomers represent the largest and wealthiest group of buyers and sellers in the country. Understand what motivates this growing market and how to address their needs with the prestigious SRES® designation.

This two-day training program offers real estate professionals the unique opportunity to learn and build key skills in counseling adults age 50+ through selling their family home, buying rental property, moving to a senior community, among many other issues. Seniors Real Estate Specialists® learn how to:

- Identify the power of generational demographics... Read more at [AmericanREU.net](http://AmericanREU.net)



*When*

Thu Nov 15 09:30am to 05:30pm



*Where*

The Webster Firm, P.C. Old Peachtree

1140 Old Peachtree Rd - Suite C - Duluth, GA

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)