



A. Shane Mask Class Schedule

Register At www.AmericanREU.net/classes



Here Comes the BOOM!® Working with the Baby Boomer client

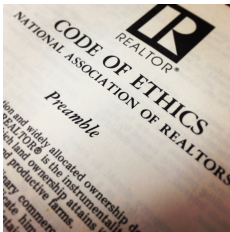
Ready or not, the Boomers are coming! Every 7 seconds a boomer retires. Baby boomers represent the wealthiest segment of the population and real estate professionals need to be aware. We will discuss the size, wealth and the online habits of the boomers.



When
Tue Nov 27 10:00am to 01:00pm



Where
Prescott Point
4023 Ball Ground Hwy - Canton, GA



REALTORS® Code of Ethics

- Identify key aspirational concepts in the Preamble to the NATIONAL ASSOCIATION OF REALTORS® Code of Ethics.
- Describe “general business” ethics and compare and contrast them with the REALTORS®’ Code of Ethics.
- Describe concepts established in Articles 1, 2, 12, and 17 and possible violations of them.
- Describe the professional standards process for enforcing the Code of Ethics, including the duty to arbitrate.
- Identify critical elements of due process as they relate to Code enforcement.
- Identify factors considered by hearing panels in procuring cause disputes.



When
Thu Dec 13 06:00pm to 09:00pm



Where
American Real Estate University - Covington
1123 Church Street - Suite 103 - Covington, GA



GAR CONTRACTS & TRID

Go in depth with the GAR Forms packages and learn how to construct legally binding agreements to best represent your client, as well as develop progressive methods of completing the contract within the realm of ethical considerations and legal requirements.

TRID - LE - CD - CFPB - Learn what you need to know to ease the real estate closing process.



When
Thu Jan 10 10:00am to 01:00pm



Where
McMichael & Gray, PC - Buckhead
3500 Piedmont Road, Suite 120 - Atlanta, GA

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