



## Adel Elmankabady Class Schedule

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)

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### INTRO TO GLOBAL

**BUILDING YOUR REAL ESTATE BUSINESS INTERNATIONALLY** This course will share with you how to expand your business globally. With an overview of the Certified Foreign investor Specialist (CFIS) course - all about working with the International Investor in commercial real estate and the EB-5 Green Card Program. This class will also give you an understanding of the contents and requirements to obtain the Certified International Property Specialist (CIPS) course.



*When*  
Fri May 4 10:00am to 01:00pm



*Where*  
The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA

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### INTRO TO GLOBAL

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*When*  
Fri May 11 10:00am to 01:00pm



*Where*  
The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA

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### CFIS® Certified Foreign Investor Specialist

6 Hr CE Credit. Certification with final exam. Scholarships available at [www.AmericanREU.com](http://www.AmericanREU.com)

Expand your business globally with this dynamic course. Working with the International Investor in commercial real estate and the EB-5 Green Card Program....Upon completion of this course, students will take an online examination and will receive a completion certification as well as usage of the CFIS Logos for marketing purposes.



*When*  
Wed May 16 10:00am to 05:00pm



*Where*  
The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA

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### CIPS ® CERTIFIED INTERNATIONAL PROPERTY SPECIALIST | LOCAL MARKETS & TRANSACTION TOOLS

To Earn your CIPS Designation you must attend 5 classes.

This 2 day workshop will provide you with the mandatory core classes that must be taken first.

\*Local Markets & Transaction Tools is the mandatory core class.

\*Other 3 elective classes: The Americas & International Markets; Asia/Pacific & International Markets; Europe & International Markets



International real estate opportunities are everywhere. New people move to the U.S. from other countries every day and foreign-born individuals residing in the U.S. move to new markets. Americans in your current market invest in property overseas. No matter which international audience you cater to, the Certified International Property Specialist (CIPS) designation will provide you with the knowledge, research, network and tools to globalize your business.

#### DAY 1 - LOCAL MARKETS

This course introduces you to the specialized dimensions of international practice and creates awareness of: Globalization of economies, International capital flow, Effects of currency, Effects of currency exchange on transactions, U.S. regulation of inbound investment, Cross-cultural relationships, Marketing and business planning, and Roles and expectations in international transactions.

#### DAY 2 - TRANSACTION TOOLS

Acquire the tools needed to present investment information to international clients—in their currency and area.



*When*

Thu May 17 10:00am to 05:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA



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*When*

Fri Jun 1 10:00am to 01:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA



## Commercial Series: Land 101

This course will teach Real Estate Professionals how to deal with land acquisition and how to price and market commercial land.

By attending this course you will be able to fully understand the land acquisition process, how to research, accurately price and market commercial land



*When*

Wed Jun 6 10:00am to 01:00pm



*Where*

American Real Estate University - Covington  
1123 Church Street - Suite 103 - Covington, GA



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*When*

Fri Jun 8 10:00am to 01:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA



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*When*

Fri Jun 15 10:00am to 01:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA



## CFIS® Certified Foreign Investor Specialist

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Expand your business globally with this dynamic course. Working with the International Investor in commercial real estate and the EB-5 Green Card Program....Upon completion of this course, students will take an online examination and will receive a completion certification as well as usage of the CFIS Logos for marketing purposes.



*When*

Wed Jun 20 10:00am to 05:00pm



*Where*

American Real Estate University - Covington  
1123 Church Street - Suite 103 - Covington, GA



## CIPS ® CERTIFIED INTERNATIONAL PROPERTY SPECIALIST | Elective Course: Europe & International Markets

Earning your CIPS Designation requires 5 days of International Courses.

\*Local Markets & Transaction Tools is the mandatory core class (2 day workshop).

\*Europe & International Markets serves as 1 of 3 required elective classes towards your CIPS Designation.

\*Other 2 elective classes: Asia/Pacific & International Markets; The Americas & International Markets

International real estate opportunities are everywhere. New people move to the U.S. from other countries every day and foreign-born individuals residing in the U.S. move to new markets. Americans in your current market invest in property overseas. No matter which international audience you cater to, the Certified International Property Specialist (CIPS) designation will provide you with the knowledge, research, network and tools to globalize your business.

Earning your CIPS Designation requires 5 days of International Courses. Europe and International Markets serves as an elective towards your CIPS Designation.

In this class gain insight in regards to working with clients in Western and Central Europe. Topics include: the European Union and its impact on international real estate, economic and real estate trends, networking and relationship building, and marketing and selling practices.



*When*

Fri Jun 22 10:00am to 05:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA



## INTRO TO GLOBAL

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*When*

Fri Jul 13 10:00am to 01:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA



## CFIS® Certified Foreign Investor Specialist

6 Hr CE Credit. Certification with final exam. Scholarships available at [www.AmericanREU.com](http://www.AmericanREU.com)

Expand your business globally with this dynamic course. Working with the International Investor in commercial real estate and the EB-5 Green Card Program....Upon completion of this course, students will take an online examination and will receive a completion certification as well as usage of the CFIS Logos for marketing purposes.



*When*

Wed Jul 18 10:00am to 05:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA



## INTRO TO GLOBAL

**BUILDING YOUR REAL ESTATE BUSINESS INTERNATIONALLY** This course will share with you how to expand your business globally. With an overview of the Certified Foreign investor Specialist (CFIS) course - all about working with the International Investor in commercial real estate and the EB-5 Green Card Program. This class will also give you an understanding of the contents and requirements to obtain the Certified International Property Specialist (CIPS) course.



*When*

Fri Jul 20 10:00am to 01:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA



## CIPS® CERTIFIED INTERNATIONAL PROPERTY SPECIALIST | Elective Course: Asia/Pacific & International Markets

Earning your CIPS Designation requires 5 days of International Courses.

\*Local Markets & Transaction Tools is the mandatory core class (2 day workshop).

\*Asia/Pacific and International Markets serves as 1 of 3 required elective classes towards your CIPS Designation.

\*Other 2 elective classes: Europe & International Markets; The Americas & International Markets

International real estate opportunities are everywhere. New people move to the U.S. from other countries every day and foreign-born individuals residing in the U.S. move to new markets. Americans in your current market invest in property overseas. No matter which international audience you cater to, the Certified International Property Specialist (CIPS) designation will provide you with the knowledge, research, network and tools to globalize your business.

This course addresses real estate practices in Asia and The Pacific with emphasis on cultural influences, economic trends and assessment of investment opportunities. An extra chapter on working with the Japanese is also included.



*When*

Fri Jul 27 10:00am to 05:00pm



*Where*

The Webster Firm, P.C. Old Peachtree  
1140 Old Peachtree Rd - Suite C - Duluth, GA



## CIPS® CERTIFIED INTERNATIONAL PROPERTY SPECIALIST | Elective Course: The Americas & International Markets

Earning your CIPS Designation requires 5 days of International Courses.

\*Local Markets & Transaction Tools is the mandatory core class (2 day workshop).

\*The Americas & International Markets serves as 1 of 3 required elective classes towards your CIPS Designation.

\*Other 2 elective classes: Asia/Pacific & International Markets; Europe & International Markets

International real estate opportunities are everywhere. New people move to the U.S. from other countries every day and foreign-born individuals residing in the U.S. move to new markets. Americans in your current market invest in property overseas. No matter which international audience you cater to, the Certified International Property Specialist (CIPS) designation will provide you with the knowledge, research, network and tools to globalize your business.

Earning your CIPS Designation requires 5 days of International Courses. The Americas and International Markets serves

as an elective towards your CIPS Designation.

In this course discover practical information on working with Caribbean, North, Central, and South American Investors. Historical and cultural influences, regional relationship, and investment opportunities are covered along with a special focus on Mexico.



*When*

**Fri Aug 24** 10:00am to 05:00pm



*Where*

**The Webster Firm, P.C. Old Peachtree**

1140 Old Peachtree Rd - Suite C - Duluth, GA

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