



Eric Keese Class Schedule

Register At www.AmericanREU.net/classes



GEORGIA LICENSE LAW

License Law....a requirement of maintaining your Real Estate License!

A new adopted rule change from the Real Estate Commission states that Effective July 1, 2016, any licensee who renews an active license on or after this date must have completed at least (3) hours of continuing education on the topic of license law in order to renew.

This course has you covered!! Upon completion of this course you will have a thorough understanding of the rules to Georgia License Law.



When

Tue Sep 26 10:00am to 01:00pm



Where

TH Model Home-Brookmere Subdivision
101 Laurel Crest Alley - Johns Creek, GA



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When

Wed Sep 27 09:30am to 12:30pm



Where

ReMax Paramount Properties
1605 Mansell Rd Suite C - Alpharetta, GA



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When

Thu Sep 28 10:00am to 01:00pm



Where

The Golf Clubhouse at Lake Arrowhead
486 Arrowridge - Waleska, GA



BLUEPRINTS : New Construction Buyer's Agency

New construction is on the Rise!

Lay out the plans for success working with buyers in new construction. This course will show you how to effectively represent buyers in new construction sales.

Agents will understand the construction timelines, the offer and negotiation process and how to smoothly get your buyer across the finish line and into their new home!



When

Fri Sep 29 10:00am to 01:00pm



Where

Wheatfields Reserve - Paran Homes
279 Oatgrass Drive - Grayson, GA



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When

Wed Oct 4 10:00am to 01:00pm



Where

Oakleigh Pointe
15 Oak Hollow Way - Dallas, GA



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When

Tue Oct 10 10:00am to 01:00pm



Where

Oakleigh Pointe
15 Oak Hollow Way - Dallas, GA



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When

Wed Oct 11 10:00am to 01:00pm



Where

Traditions of Braselton
350 Traditions Way - Jefferson, GA



Realtor Safety Defense Course

Every day, real estate agents across the nation face dangerous situations while simply doing their job. If you think you're not at risk, think again. You never know what situation or problem you will face, so it is best to have a well stocked toolbox and know how to use each one of the contents.

In this course, you will learn self defense techniques from a seven degree black belt head master to include the following topics:

AWARENESS - Master what to look for in your surroundings and immediate environment. Gain insight on how your unconscious behavior makes you an easy target and learn to recognize predator tendencies.

AVOIDANCE - Learn strategies to help you avoid giving off "prey" signals. Acquire strategies to prepare for events with safety in mind and gain wisdom on making smarter choices as it relates to safety matters.

ACTION - Learn physical self defence maneuvers for general life and business situations. Master execution of the FREE self defense key chain (AVAILABLE ONLY TO THE FIRST 50 WHO REGISTER FOR THE CLASS)



When

Thu Oct 12 12:00pm to 03:00pm



Where

Kerley Family Homes - Belmont Park
123 Belmont Park Drive - Newnan, GA



Realtor Safety Defense Course

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ACTION - Learn physical self defence maneuvers for general life and business situations. Master execution of the FREE self defense key chain (AVAILABLE ONLY TO THE FIRST 50 WHO REGISTER FOR THE CLASS)



When

Sat Oct 14 06:00pm to 09:00pm



Where

American Real Estate University - Covington
1123 Church Street - Suite 103 - Covington, GA



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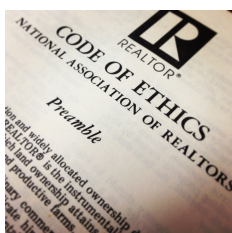
When

Tue Oct 17 11:00am to 02:00pm



Where

RCM National Realty
3525 Piedmont Rd, Bldg 7, Ste 700 - Atlanta, GA



REALTORS® Code of Ethics

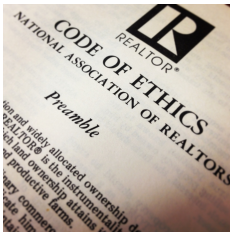
- Identify key aspirational concepts in the Preamble to the NATIONAL ASSOCIATION OF REALTORS® Code of Ethics.
- Describe "general business" ethics and compare and contrast them with the REALTORS® Code of Ethics.
- Describe concepts established in Articles 1, 2, 12, and 17 and possible violations of them.
- Describe the professional standards process for enforcing the Code of Ethics, including the duty to arbitrate.
- Identify critical elements of due process as they relate to Code enforcement.
- Identify factors considered by hearing panels in procuring cause disputes.



When
Wed Oct 18 06:00pm to 09:00pm



Where
American Real Estate University - Covington
1123 Church Street - Suite 103 - Covington, GA



REALTORS® Code of Ethics

- Identify key aspirational concepts in the Preamble to the NATIONAL ASSOCIATION OF REALTORS® Code of Ethics.
- Describe “general business” ethics and compare and contrast them with the REALTORS®’ Code of Ethics.
- Describe concepts established in Articles 1, 2, 12, and 17 and possible violations of them.
- Describe the professional standards process for enforcing the Code of Ethics, including the duty to arbitrate.
- Identify critical elements of due process as they relate to Code enforcement.
- Identify factors considered by hearing panels in procuring cause disputes.



When
Thu Nov 16 09:00am to 12:30pm



Where
Georgia Piedmont Tech College
8100 Bob Williams Parkway - Covington, GA

Millennial Movement Into Homebuying

Millennials are now the largest group of homebuyers in our market. Millennials are the most tech savvy and socially connected generation ever. As real estate professionals, we need to know what they want and what makes them tick. This class uncovers the facts and myths of this diverse group of homebuyers and prepares real estate professionals to grow their business in the new millennium.

This course shows you how Millennials, also known as the Generation Y, are starting to shape the way real estate business is done. Learn how they are using technology to transform the home buying process.



When
Wed Nov 29 10:00am to 01:00pm



Where
Oakleigh Pointe
15 Oak Hollow Way - Dallas, GA

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