

## Marshall McCart Class Schedule

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)

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### Disclosure Is Not The Exception, It's The Rule

"If You Know It, You Gotta Disclose It!" Covering disclosure requirements related to agency, brokerage relationships, material facts & property defects, advertising, licensees acting as principals, federal law considerations; fees, rebates, referral fees & compensation. In addition to learning about the various aspects of BRRETA, GA License Law & GREC Rules & Regulations that oversee these requirements, this course will also be analyzing case law & case studies. Once done with this 3-hr Commission-approved CE class you will remember why DISCLOSE, DISCLOSE, DISCLOSE! is one of the mantras of Real Estate Practice in Georgia. \*This is a CE credit given class, but does NOT count for License Law credit.\*



When

Thu Apr 18 10:00am to 01:00pm



Where

American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA

Covington

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### GEORGIA LICENSE LAW

License Law....a requirement of maintaining your Real Estate License!

An adopted rule change from the Real Estate Commission states that Effective July 1, 2016, any licensee who renews an active license on or after this date must have completed at least (3) hours of continuing education on the topic of license law in order to renew.

Course topics include:

1. THE EFFECTS ON LICENSE STATUS BY A LICENSEE OF PROHIBITED CONDUCT
2. REQUIREMENTS OF A QUALIFYING BROKER AND LICENSEE UPON TRANSFER
3. REQUIREMENTS CONCERNING TRUST OR ESCROW ACCOUNTS
4. UNFAIR TRADE PRACTICES
5. BROKERAGE RELATIONSHIPS
6. MANAGEMENT RESPONSIBILITIES OF REAL ESTATE FIRMS
7. ADVERTISING
8. HANDLING REAL ESTATE TRANSACTIONS
9. LICENSEES ACTING AS PRINCIPALS ... Read more at [AmericanREU.net](http://AmericanREU.net)



When

Thu Apr 25 10:00am to 01:00pm

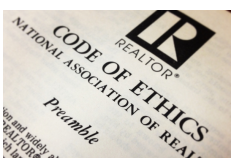


Where

American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA

Covington

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### REALTOR® Code of Ethics

- Identify key aspirational concepts in the Preamble to the NATIONAL ASSOCIATION OF REALTORS® Code of Ethics.
- Describe "general business" ethics and compare and contrast them with the REALTORS®' Code of Ethics.
- Describe concepts established in Articles 1, 2, 12, and 17 and possible violations of them.
- Describe the professional standards process for enforcing the Code of Ethics, including the duty to arbitrate.
- Identify critical elements of due process as they relate to Code enforcement.
- Identify factors considered by hearing panels in procuring cause disputes.

Covington



*When*  
Thu May 16 10:00am to 01:00pm



*Where*  
American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA



## GEORGIA LICENSE LAW

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7. ADVERTISING
8. HANDLING REAL ESTATE TRANSACTIONS
9. LICENSEES ACTING AS PRINCIPALS ... Read more at AmericanREU.net



*When*  
Thu May 23 10:00am to 01:00pm



*Where*  
American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA

Covington



## Real Estate Pre-license Study Session

Join us for an ongoing study session to prepare you for the Real Estate Licensee Qualifying Examination.

To qualify for a salesperson's real estate license in Georgia an applicant must:  
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



*When*  
Tue Jun 11 06:00pm to 09:00pm



*Where*  
American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA

Covington



## 2024 GAR Contract Updates in Georgia

Go in-depth with the 2024 GAR Forms packages and learn how to construct legally binding agreements to best represent your client, as well as develop progressive methods of completing the contract within the realm of ethical considerations and legal requirements.



*When*  
Thu Jun 20 10:00am to 01:00pm



*Where*  
American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA

Covington



## GEORGIA LICENSE LAW

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7. ADVERTISING
8. HANDLING REAL ESTATE TRANSACTIONS
9. LICENSEES ACTING AS PRINCIPALS ... Read more at AmericanREU.net

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*When*

Thu Jun 27 10:00am to 01:00pm



*Where*

American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA



## GA Real Estate Salesperson Evening Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

The course provides a comprehensive overview of the fundamentals of real estate. An in-depth course covering the following:

- Georgia Real Estate License Law
- Real Estate Math
- Pricing Real Property
- Real Estate Contracts
- Closing and Settlement Costs
- Fair Housing
- City and Urban Development
- Community Association Management
- Real Estate Finance
- Real Estate Instruments
- Environmental Law
- Anti-trust Law
- Agency Law and Disclosure Requirements
- Property Management Activities

To qualify for a salesperson's real estate license in Georgia an applicant must:  
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))

Covington



*When*

Tue Jul 16 06:00pm to 09:00pm



*Where*

American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA



## GA Real Estate Salesperson Day Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

The course provides a comprehensive overview of the fundamentals of real estate. An in-depth course covering the following:

- Georgia Real Estate License Law
- Real Estate Math
- Pricing Real Property
- Real Estate Contracts
- Closing and Settlement Costs
- Fair Housing
- City and Urban Development
- Community Association Management
- Real Estate Finance
- Real Estate Instruments
- Environmental Law

Anti-trust Law  
Agency Law and Disclosure Requirements  
Property Management Activities

To qualify for a salesperson's real estate license in Georgia an applicant must:  
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



*When*

Wed Jul 17 09:00am to 02:00pm



*Where*

American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA

Covington



## Real Estate Pre-license Study Session

Join us for an ongoing study session to prepare you for the Real Estate Licensee Qualifying Examination.

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Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



*When*

Sat Sep 21 09:00am to 04:00pm



*Where*

American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA

Covington



## GA Real Estate Salesperson Day Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

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Georgia Real Estate License Law  
Real Estate Math  
Pricing Real Property  
Real Estate Contracts  
Closing and Settlement Costs  
Fair Housing  
City and Urban Development  
Community Association Management  
Real Estate Finance  
Real Estate Instruments  
Environmental Law  
Anti-trust Law  
Agency Law and Disclosure Requirements  
Property Management Activities

To qualify for a salesperson's real estate license in Georgia an applicant must:  
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



*When*

Mon Sep 30 09:00am to 02:00pm



*Where*

American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA

Covington



## GA Real Estate Salesperson Evening Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

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Georgia Real Estate License Law  
Real Estate Math  
Pricing Real Property  
Real Estate Contracts  
Closing and Settlement Costs  
Fair Housing  
City and Urban Development  
Community Association Management  
Real Estate Finance  
Real Estate Instruments  
Environmental Law  
Anti-trust Law  
Agency Law and Disclosure Requirements  
Property Management Activities

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Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



*When*

Tue Oct 1 06:00pm to 09:00pm



*Where*

American Real Estate University LIVE CLASS -  
1123 Church Street - Suite 103 - Covington, GA

Covington



## Historic Property Specialist

Properties that possess architectural and/or cultural significance related to their community's past can present unique challenges and opportunities when being bought and sold. An Historic Property Specialist is able to educate clients on their stewardship responsibilities and the resources available to help them as a means of successfully positioning these irreplaceable treasures to be passed down to future generations.

Real Estate Professionals should inherently have a moral obligation to care about the beauty and quality of the built environment, and historic properties should be the beating heart of this effort.

A Real Estate Practitioner is only as good as the information & knowledge they possess, and this is particularly true when it comes to the concept of Historic Properties. This course will cover concepts such as construction terms and component features; architecture & design styles; Historic property preservation and government Entities; navigating the process of listing & marketing as well as Real Estate best practices and the legalities involved.

Upon completion of the course, participants will receive a Completion Certificate to display in their office as well as the Historic Properties logo to use in e-mail signatures and marketing and will have the opportunity to have assistance from our Historic Property Experts.

Topics for Discussion:

Design Features  
Roof Types  
Siding Types & Components  
Door Types & Definitions  
Window Types & Definitions  
Siding Types & Components  
Foundation Types  
Architectural Styles  
Design Types

This course is approved for CE credit in Georgia & South Carolina.



*When*

Thu Nov 7 10:00am to 02:00pm



*Where*

Fayette County Board of REALTORS, Inc  
101 Devant St, STE 706 - Fayetteville, GA

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)