

## BUYERS ARE LIARS?

The Truth about Buyer Representation | 3 Hr CE Credit



Thu Oct 1, 2020  
10:00am to 1:00pm EST



American Real Estate University LIVE - Covington  
1123 Church Street - Suite 103 - Covington, GA

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### BUYERS ARE LIARS?

The TRUTH about Buyer Representation.

Are Buyers really liars? Is specializing in buyer's agency a sound business model for real estate professionals?

Join us as we attempt to determine truth from myth in this age old saying. We will gain a better understanding of buyers and the factors and motivations that may result in a "less than truthful picture" and what we as real estate professionals can do to keep our faith in buyers!

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