

CIPS Elective: Europe & International Markets Elective Course: A la carte Registration

\$82 Billion....That is the amount that foreign buyers invested in U.S. homes last year!



Wed Jan 29, 2020
10:00am to 5:00pm EST



NAMAR-Northeast Atlanta Metro Association of
2145 Duluth Highway - Duluth, GA

Register At www.AmericanREU.com/classes



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CIPS ® CERTIFIED INTERNATIONAL PROPERTY SPECIALIST | Elective Course: A la carte Registration Europe & International Markets

Earning your CIPS Designation requires 5 days of International Courses.

- *Local Markets & Transaction Tools is the mandatory core class (2 day workshop).
- *Europe & International Markets serves as 1 of 3 required elective classes towards your CIPS Designation.
- *Other 2 elective classes: Asia/Pacific & International Markets; The Americas & International Markets

International real estate opportunities are everywhere. New people move to the U.S. from other countries every day and foreign-born individuals residing in the U.S. move to new markets. Americans in your current market invest in property overseas. No matter which international audience you cater to, the Certified International Property Specialist (CIPS) designation will provide you with the knowledge, research, network and tools to globalize your business.

Earning your CIPS Designation requires 5 days of International Courses. Europe and International Markets serves as an elective towards your CIPS Designation.

In this class gain insight in regards to working with clients in Western and Central Europe. Topics include: the European Union and its impact on international real estate, economic and real estate trends, networking and relationship building, and marketing and selling practices.