

From Likes to Leads: Profit with Your Personality

Finding Your Competitive Advantage - Approved Course #65532



Tue Dec 10, 2019
10:00am to 1:00pm EST



Edgehill at Historic Kirkwood
82 Rogers Street - Atlanta, GA

Register At www.AmericanREU.com/classes



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If you can't figure out why what "Sally Sales-A-Lot" (a.k.a. your neighborhood top producer) uses works so well for her but not for you, then this class is for you. Instead of simply copying someone's else lead generation technique, I have learned personally and by studying some of the top 1000 real estate agents in the nation that it is vital to "play" to YOUR strengths. This workshop will help you do just that.

Sponsored By

Building Dreams, Enhancing Lives
David Weekley Homes

In Dr. Lee's nationally acclaimed and requested Profit with Your Personality workshop (based on the best selling book), you will:

- Explore the myths vs realities of sales
- Discover your predominant personality type
- Discuss the lead generation tactics that are ideal based on personality
- Have fun!

Click here to see Lee Davenport's interview with Atlanta Small Business Network highlighting Profit with Your Personality!