AMERICAN REAL ESTATE UNIVERSITY

Sail Your Way To Smooth Closings - Avoid the Pitfalls!!

3 Hr CE Credit - Approved Course #49922

Tue Sep 15, 2020
10:00am to 1:00pm EST

The Webster Firm, P.C. Old Peachtree
1140 Old Peachtree Rd - Suite C - Duluth, GA

Register At www.AmericanREU.com/classes

Sponsored By

The Webster Firm, P.C.
ATTORNEYS AT LAW

SMOOTH CLOSINGS Get your deals to the table!

Stalled closings got you frazzled? Ditch the frantic scramble and step into "Smooth Closings," a workshop designed to equip you with the skills to navigate even the trickiest real estate transactions. Whether you're a seasoned pro or a fresh face, this immersive program empowers you to anticipate and navigate common pitfalls in areas like wills, trusts, liens, tax issues, and loan processing.

This course will be your roadmap to mastering the twists and turns that can derail deals. Learn to identify potential roadblocks, strategize solutions, and confidently guide your clients to a seamless closing.

Don't let paperwork pandemonium hold you back. Emerge equipped to close deals with confidence and finesse. Enroll today and watch your confidence soar as you transform into a closing champion!

Course Objectives:

* Equip agents with the knowledge and skills to navigate common pitfalls in real estate closings.
* Build confidence in handling complex title issues, estate matters, liens, taxes, and loan processing challenges.
* Develop effective communication strategies for negotiation and problem-solving during the closing process.
* Enhance understanding of key closing documents and legal procedures.