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Upon completion of this course, you will have a better understanding of the GAR Purchase and Sale Agreement along with each of the Loan Contingency Exhibits. The purpose of this course is to explain what Up-Front Fees, Funding Fees and Loan Guarantee Fees are, why we need to understand them and how to complete the Loan Contingency Forms correctly.

This course will also explain the difference between a Pre-Qualification, a pre-Approval and a Conditional Underwriting Approval for your Borrower(s).

