

# ★ A M E R I C A N ★ REAL ESTATE ★ UNIVERSITY

### BLUEPRINTS®

Buyer's Agency in New Construction | GA 3 Hour CE Credit # 64647



Tue Aug 5, 2025 11:00am to 2:00pm EST



The Preserves at Agricultural Village Model Home 204 Agriculture Lane - Perry, GA

Register At www.AmericanREU.com/classes



#### Sponsored By



## McMichael Gray, PC

## B L U E P R I N T S : New Construction Buyer's Agency

New construction is on the Rise!

Lay out the plans for success working with buyers in new construction. This course will show you how to effectively represent buyers in new construction sales.

Agents will understand the construction timelines, the offer and negotiation process and how to smoothly get your buyer across the finish line and into their new home!