

This course offers a clear, practical deep dive into seller's concessions and how they can be used strategically in real estate transactions. Participants will learn what concessions are, when they're appropriate, and how they can impact financing, negotiations, and overall deal structure. Through



Tue Dec 9, 2025

11:00am to 1:00pm EST



Real Estate School of Georgia

2560 Bell Rd, Suite 100, South GA

real-world examples and scenario-based discussions, agents will gain the skills to advise clients confidently, craft stronger offers, and navigate lender and contract guidelines with ease.

Register At www.AmericanREU.com/classes



All About Seller's Concessions

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