

A. Shane Mask Class Schedule

Register At www.AmericanREU.net/classes



SMOOTH CLOSINGS Get your deals to the table!

Stalled closings got you frazzled? Ditch the frantic scramble and step into "Smooth Closings," a workshop designed to equip you with the skills to navigate even the trickiest real estate transactions. Whether you're a seasoned pro or a fresh face, this immersive program empowers you to anticipate and navigate common pitfalls in areas like wills, trusts, liens, tax issues, and loan processing.

This course will be your roadmap to mastering the twists and turns that can derail deals. Learn to identify potential roadblocks, strategize solutions, and confidently guide your clients to a seamless closing.

Don't let paperwork pandemonium hold you back. Emerge equipped to close deals with confidence and finesse. Enroll today and watch your confidence soar as you transform into a closing champion!

Course Objectives:

- * Equip agents with the knowledge and skills to navigate common pitfalls in real estate closings.
- * Build confidence in handling complex title issues, estate matters, liens, taxes, and loan processing challenges.
- * Develop effective communication strategies for negotiation and problem-solving during the closing process.
- * Enhance understanding of key closing documents and legal procedures.



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Wed Nov 12 06:00pm to 09:00pm



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Real Estate School of Georgia 246 O'Dell Rd Suite 1 - Griffin, GA



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When

Tue Dec 2 09:30am to 12:30pm



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Fayette County Board of REALTORS®

101 Devant St, STE 706 - Fayetteville, GA



Millennial Movement Into Homebuying

Millennials are now the largest group of homebuyers in our market. Millennials are the most tech savvy and socially connected generation ever. As real estate professionals, we need to know what they want and what makes them tick. This class uncovers the facts and myths of this diverse group of homebuyers and prepares real estate professionals to grow their business in the new millennium.

This course shows you how Millennials, also known as the Generation Y, are starting to shape the way real estate business is done. Learn how they are using technology to transform the home buying process.



When

Tue Apr 14 10:00am to 01:00pm



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