



Kelly Stephens

Class Schedule

Register At www.AmericanREU.net/classes



Mortgage 101

Getting a home loan doesn't have to be intimidating to your buyer...Especially when you understand the basics of the different types of mortgage loans available to home buyers. By completing this course you will have a better understanding and knowledge of the basic options of home financing, the features and costs of a home loan. In depth, you will understand the following loan process involved with each of the following loan options: USDA, FHA, VA, VA-Jumbo and Conventional.



When

Wed Sep 10 11:00am to 02:00pm



Where

Walden Park by Rockhaven Homes
Cedar Grove Ct - Jonesboro, GA



BUYERS ARE LIARS?

The TRUTH about Buyer Representation.

Are Buyers really liars? Is specializing in buyer's agency a sound business model for real estate professionals?

Join us as we attempt to determine truth from myth in this age old saying. We will gain a better understanding of buyers and the factors and motivations that may result in a "less than truthful picture" and what we as real estate professionals can do to keep our faith in buyers!



When

Thu Sep 11 11:00am to 02:00pm



Where

Hillbrooke Preserve by Rockhaven Homes
1799 Klondike Rd SW - Conyers, GA



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When

Tue Sep 16 11:00am to 02:00pm



Where

Alcovy Meadows - New Home Community
2213 Alcovy Road - Dacula, GA



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When

Wed Sep 24 11:00am to 02:00pm



Where

Sandtown Falls by Rockhaven Homes

6377 Rosetta Drive - South Fulton, GA

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