



## Al Savage Class Schedule

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### Financing Factory-Built Homes: What Georgia Agents Need to Know

This course gives real estate professionals a clear, practical look at how financing differs for mobile, modular, and manufactured homes. Agents will learn how lenders classify factory-built homes, key requirements for FHA, VA, USDA, and conventional loans, title conversion and land/home package issues, foundation and appraisal standards, and common deal-killing pitfalls. Designed for the realities of the Georgia market, this class helps agents better prepare buyers and sellers, avoid surprises in underwriting, and keep transactions moving smoothly.



*When*

**Tue Mar 10** 11:30am to 01:00pm



*Where*

**Real Estate School of Georgia**

246 O'Dell Rd Suite 1 - Griffin, GA

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