

Marshall McCart
Class Schedule

Register At www.AmericanREU.net/classes



Real Estate Pre-license CRAM Session

Join us for an ongoing study session to prepare you for the Real Estate Licensee Qualifying Examination.

To qualify for a salesperson's real estate license in Georgia an applicant must: Georgia Real Estate Commission requirements for licensure. (CLICK HERE)



When

Sat Dec 13 09:00am to 04:15pm



Vhere

American Real Estate University LIVE - 1123 Church Street - Suite 103 - Covington, GA

Covington



2026 GAR Contract Updates in Georgia

Go in-depth with the 2026 GAR Forms packages and learn how to construct legally binding agreements to best represent your client, as well as develop progressive methods of completing the contract within the realm of ethical considerations and legal requirements.



When

Mon Dec 15 01:00pm to 04:00pm



/here

Fayette County Board of REALTORS®

101 Devant St, STE 706 - Fayetteville, GA



GEORGIA LICENSE LAW

License Law....a requirement of maintaining your Real Estate License!

An adopted rule change from the Real Estate Commission states that Effective July 1, 2016, any licensee who renews an active license on or after this date must have completed at least (3) hours of continuing education on the topic of license law in order to renew.

Course topics include:

- 1. THE EFFECTS ON LICENSE STATUS BY A LICENSEE OF PROHIBITED CONDUCT
- 2. REQUIREMENTS OF A QUALIFYING BROKER AND LICENSEE UPON TRANSFER
- 3. REQUIREMENTS CONCERNING TRUST OR ESCROW ACCOUNTS
- 4. UNFAIR TRADE PRACTICES
- 5. BROKERAGE RELATIONSHIPS
- 6. MANAGEMENT RESPONSIBILITIES OF REAL ESTATE FIRMS
- 7. ADVERTISING
- 8. HANDLING REAL ESTATE TRANSACTIONS
- 9. LICENSEES ACTING AS PRINCIPALS ... Read more at AmericanREU.net



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Thu Dec 18 10:00am to 01:00pm



Where

American Real Estate University LIVE -1123 Church Street - Suite 103 - Covington, GA

Covington



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When

Thu Dec 18 10:00am to 01:00pm





GA Real Estate Salesperson Evening Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

The course provides a comprehensive overview of the fundamentals of real estate. An in-depth course covering the following:

Georgia Real Estate License Law

Real Estate Math

Pricing Real Property

Real Estate Contracts

Closing and Settlement Costs

Fair Housing

City and Urban Development

Community Association Management

Real Estate Finance

Real Estate Instruments

Environmental Law

Anti-trust Law

Agency Law and Disclosure Requirements

Property Management Activities

To qualify for a salesperson's real estate license in Georgia an applicant must: Georgia Real Estate Commission requirements for licensure. (CLICK HERE)



When

Tue Jan 6 06:00pm to 09:15pm



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American Real Estate University LIVE -

1123 Church Street - Suite 103 - Covington, GA

Covington



GA Broker Responsibilities & Compliance - BROKER CE -

Course Description:

This course provides a practical overview of the responsibilities and legal obligations of real estate brokers in Georgia. Designed for current and aspiring brokers, the class focuses on compliance with Georgia License Law, Brokerage Relationships in Real Estate Transactions Act (BRRETA), and the Georgia Real Estate Commission's rules and regulations.

Key topics include:

- Broker supervision requirements
- Handling trust accounts and earnest money
- Advertising rules and team guidelines
- Managing licensees and independent contractor agreements
- Risk management and complaint resolution
- Office policy development and enforcement

The course includes real-world scenarios, case studies, and recent disciplinary cases to help participants understand how to maintain a compliant and ethical brokerage operation. By the end of the course, brokers will have a clearer understanding of their duties and how to reduce legal and regulatory risk in their daily business.

Who Should Attend:

This course is ideal for Georgia licensed brokers, associate brokers, and broker candidates preparing for leadership in real estate.



When

Thu Mar 26 10:00am to 01:00pm





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Agency Law and Disclosure Requirements

Property Management Activities

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Tue Apr 7 06:00pm to 09:15pm



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American Real Estate University LIVE -1123 Church Street - Suite 103 - Covington, GA

Covington



Operating a Real Estate Brokerage in GA Broker CE

This 3 hour Broker CE class is built to meet Georgia Real Estate Commission's updated requirements effective July 1, 2025. Designed for associate brokers, brokers, and qualifying brokers, it covers key aspects of managing a real estate business and qualifies as Broker CE credit.

Key Topics Covered:

- -Training & Supervising Licensees: Best practices for onboarding, mentoring, and supervising sales associates. Includes compliance strategies to maintain accountability and ethical standards.
- -Reviewing Brokerage Agreements: In-depth guidance on drafting and evaluating brokerage agreements. Covers essential clauses and legal considerations to protect both the firm and clients.
- -Managing a Firm Efficiently: Covers day to day operations like office policies, risk management, compliance systems, and staff oversight to run a profitable brokerage.



When

Tue Jun 23 01:00pm to 04:00pm





Broker Shall Be Deemed Responsible Unless...

According to GA License Law & the GREC Rules & Regs, the Broker is deemed responsible for any & all actions (including violations) of all of their affiliated licensees.

That's a lot of pressure. The question is oftentimes asked – "why would anyone want to be a broker or qualifying broker?" Well, the answer is found by taking a deep dive into a very important section of the GA Real Estate License Law, OGGA 43-40-18 - Firm Management - which outlines the necessary steps, requirements & practices for a broker/qualifying broker to protect themselves & to ensure that their affiliated licensees are maintaining those license-law-described attributes of "honesty, trustworthiness, integrity & competence" that are expected of all real estate licensees in Georgia. This course will also delve into firm management as referenced in the GREC Rules & Regs.



When

Tue Sep 29 10:00am to 01:00pm



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Fayette County Board of REALTORS® 101 Devant St, STE 706 - Fayetteville, GA

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