



## Marshall McCart Class Schedule

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)

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### GEORGIA LICENSE LAW

License Law....a requirement of maintaining your Real Estate License!

An adopted rule change from the Real Estate Commission states that Effective July 1, 2016, any licensee who renews an active license on or after this date must have completed at least (3) hours of continuing education on the topic of license law in order to renew.

Course topics include:

1. THE EFFECTS ON LICENSE STATUS BY A LICENSEE OF PROHIBITED CONDUCT
2. REQUIREMENTS OF A QUALIFYING BROKER AND LICENSEE UPON TRANSFER
3. REQUIREMENTS CONCERNING TRUST OR ESCROW ACCOUNTS
4. UNFAIR TRADE PRACTICES
5. BROKERAGE RELATIONSHIPS
6. MANAGEMENT RESPONSIBILITIES OF REAL ESTATE FIRMS
7. ADVERTISING
8. HANDLING REAL ESTATE TRANSACTIONS
9. LICENSEES ACTING AS PRINCIPALS ... Read more at [AmericanREU.net](http://AmericanREU.net)



*When*

Thu Aug 28 10:00am to 01:00pm



*Where*

American Real Estate University LIVE -  
1123 Church Street - Suite 103 - Covington, GA

Covington

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### GEORGIA LICENSE LAW

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*When*

Thu Aug 28 10:00am to 01:00pm



*Where*

Zoom LIVE Meeting  
- Zoom LIVE Meeting,



## GA Real Estate Salesperson Day Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

The course provides a comprehensive overview of the fundamentals of real estate. An in-depth course covering the following:

- Georgia Real Estate License Law
- Real Estate Math
- Pricing Real Property
- Real Estate Contracts
- Closing and Settlement Costs
- Fair Housing
- City and Urban Development
- Community Association Management
- Real Estate Finance
- Real Estate Instruments
- Environmental Law
- Anti-trust Law
- Agency Law and Disclosure Requirements
- Property Management Activities

To qualify for a salesperson's real estate license in Georgia an applicant must:  
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



*When*

Mon Sep 8 09:00am to 02:30pm



*Where*

AREU

1123 Church St - Covington, GA



## RE Forms 101

There are thousands of real estate agents in Georgia who are not members of their local Board of Realtors & therefore do not have license to use GAR Forms so it is imperative for ALL real estate practitioners in our state to have at least a basic familiarity with the RE Forms that these non-Board professionals use as we must always remember the GA License Law, GREC 520 & BRRETA mandate of:

“Present ALL Offers!”

Specifically, this course will cover the RE Forms Purchase & Sale Agreement, Exclusive Right to Sell & Exclusive Buyer's Brokerage Agreement as well as several other forms including but not limited to Amendment to Agreement, Seller's Property Disclosure, Commission Acknowledgement (Instructions to Closing Attorney) & Lease Agreement.

No matter whether a Board or non-Board member, this class will be very informative for all those who take it.



*When*

Thu Sep 18 10:00am to 01:00pm



*Where*

American Real Estate University LIVE -

1123 Church Street - Suite 103 - Covington, GA

Covington



## RE Forms 101

There are thousands of real estate agents in Georgia who are not members of their local Board of Realtors & therefore do not have license to use GAR Forms so it is imperative for ALL real estate practitioners in our state to have at least a basic familiarity with the RE Forms that these non-Board professionals use as we must always remember the GA License Law, GREC 520 & BRRETA mandate of:

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When

Thu Sep 18 10:00am to 01:00pm



Where

Zoom LIVE Meeting  
- Zoom LIVE Meeting,



## Real Estate Pre-license CRAM Session

Join us for an ongoing study session to prepare you for the Real Estate Licensee Qualifying Examination.

To qualify for a salesperson's real estate license in Georgia an applicant must:  
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



When

Sat Sep 20 09:00am to 04:00pm



Where

American Real Estate University LIVE -  
1123 Church Street - Suite 103 - Covington, GA

Covington



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8. HANDLING REAL ESTATE TRANSACTIONS
9. LICENSEES ACTING AS PRINCIPALS ... Read more at [AmericanREU.net](http://AmericanREU.net)



When

Thu Sep 25 10:00am to 01:00pm



Where

American Real Estate University LIVE -  
1123 Church Street - Suite 103 - Covington, GA

Covington



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*When*  
Thu Sep 25 10:00am to 01:00pm



*Where*  
Zoom LIVE Meeting  
- Zoom LIVE Meeting,



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- Community Association Management
- Real Estate Finance
- Real Estate Instruments
- Environmental Law
- Anti-trust Law
- Agency Law and Disclosure Requirements
- Property Management Activities

To qualify for a salesperson's real estate license in Georgia an applicant must:  
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



*When*  
Tue Oct 7 06:00pm to 09:15pm



*Where*  
American Real Estate University LIVE -  
1123 Church Street - Suite 103 - Covington, GA

Covington



## Real Estate Pre-license CRAM Session

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To qualify for a salesperson's real estate license in Georgia an applicant must:  
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



*When*  
Wed Nov 5 09:00am to 02:30pm



*Where*  
American Real Estate University LIVE -  
1123 Church Street - Suite 103 - Covington, GA

Covington

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