

Marshall McCart
Class Schedule

# Register At www.AmericanREU.net/classes



# Disclosure Is Not The Exception, It's The Rule

"If You Know It, You Gotta Disclose It!" Covering disclosure requirements related to agency, brokerage relationships, material facts & property defects, advertising, licensees acting as principals, federal law considerations; fees, rebates, referral fees & compensation. In addition to learning about the various aspects of BRRETA, GA License Law & GREC Rules & Regulations that oversee these requirements, this course will also be analyzing case law & case studies. Once done with this 3-hr Commission-approved CE class you will remember why DISCLOSE, DISCLOSE, DISCLOSE! is one of the mantras of Real Estate Practice in Georgia. \*This is a CE credit given class, but does NOT count for License Law credit.\*



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Thu Oct 23 10:00am to 01:00pm



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American Real Estate University LIVE -

1123 Church Street - Suite 103 - Covington, GA





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Thu Oct 23 10:00am to 01:00pm





## GEORGIA LICENSE LAW

License Law....a requirement of maintaining your Real Estate License!

An adopted rule change from the Real Estate Commission states that Effective July 1, 2016, any licensee who renews an active license on or after this date must have completed at least (3) hours of continuing education on the topic of license law in order to renew.

#### Course topics include:

- 1. THE EFFECTS ON LICENSE STATUS BY A LICENSEE OF PROHIBITED CONDUCT
- 2. REQUIREMENTS OF A QUALIFYING BROKER AND LICENSEE UPON TRANSFER
- 3. REQUIREMENTS CONCERNING TRUST OR ESCROW ACCOUNTS
- 4. UNFAIR TRADE PRACTICES
- 5. BROKERAGE RELATIONSHIPS
- 6. MANAGEMENT RESPONSIBILITIES OF REAL ESTATE FIRMS
- 7. ADVERTISING
- 8. HANDLING REAL ESTATE TRANSACTIONS



When

Thu Oct 30 10:00am to 01:00pm







## GEORGIA LICENSE LAW

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- 9. LICENSEES ACTING AS PRINCIPALS ... Read more at AmericanREU.net



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Thu Oct 30 10:00am to 01:00pm





### Real Estate Pre-license CRAM Session

Join us for an ongoing study session to prepare you for the Real Estate Licensee Qualifying Examination.

To qualify for a salesperson's real estate license in Georgia an applicant must: Georgia Real Estate Commission requirements for licensure. (CLICK HERE)



When

Wed Nov 5 09:00am to 02:30pm



**Nhere** 

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Thu Nov 20 10:00am to 01:00pm





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Sat Dec 13 09:00am to 04:15pm



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Thu Dec 18 10:00am to 01:00pm



Where

American Real Estate University LIVE -1123 Church Street - Suite 103 - Covington, GA



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When

Thu Dec 18 10:00am to 01:00pm





# GA Real Estate Salesperson Evening Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

The course provides a comprehensive overview of the fundamentals of real estate. An in-depth course covering the following:

Georgia Real Estate License Law

Real Estate Math

Pricing Real Property

Real Estate Contracts

Closing and Settlement Costs

Fair Housing

City and Urban Development

Community Association Management

Real Estate Finance

Real Estate Instruments

**Environmental Law** 

Anti-trust Law

Agency Law and Disclosure Requirements

**Property Management Activities** 

To qualify for a salesperson's real estate license in Georgia an applicant must: Georgia Real Estate Commission requirements for licensure. (CLICK HERE)



Wher

Tue Jan 6 06:00pm to 09:15pm



Where

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Agency Law and Disclosure Requirements

**Property Management Activities** 

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When

Tue Apr 7 06:00pm to 09:15pm



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