AMERICAN REAL ESTATE UNIVERSITY

Class Schedule

Register At www.AmericanREU.net/classes

GEORGIA LICENSE LAW

License Law....a requirement of maintaining your Real Estate License!

An adopted rule change from the Real Estate Commission states that Effective July 1, 2016, any licensee who renews an active license on or after this date must have completed at least (3) hours of continuing education on the topic of license law in order to renew.

Course topics include:
1. THE EFFECTS ON LICENSE STATUS BY A LICENSEE OF PROHIBITED CONDUCT
2. REQUIREMENTS OF A QUALIFYING BROKER AND LICENSEE UPON TRANSFER
3. REQUIREMENTS CONCERNING TRUST OR ESCROW ACCOUNTS
4. UNFAIR TRADE PRACTICES
5. BROKERAGE RELATIONSHIPS
6. MANAGEMENT RESPONSIBILITIES OF REAL ESTATE FIRMS
7. ADVERTISING
8. HANDLING REAL ESTATE TRANSACTIONS
9. LICENSEES ACTING AS PRINCIPALS ... Read more at AmericanREU.net

When
Thu Oct 30 *10:00am to 01:00pm*

Where
American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Covington

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When
Thu Oct 30 *10:00am to 01:00pm*

Where
Zoom LIVE Meeting
- Zoom LIVE Meeting,

Real Estate Pre-license CRAM Session

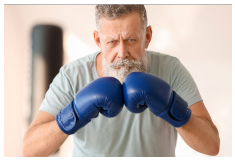
Join us for an ongoing study session to prepare you for the Real Estate Licensee Qualifying Examination.

To qualify for a salesperson's real estate license in Georgia an applicant must:
Georgia Real Estate Commission requirements for licensure. (CLICK HERE)

When
Wed Nov 5 *09:00am to 02:30pm*

Where
American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Covington



Here Comes the BOOM!®

Ready or not, the Boomers are coming! Every 7 seconds a boomer retires. Baby boomers represent the wealthiest segment of the population and real estate professionals need to be aware. We will discuss the size, wealth and the online habits of the boomers.

When
Tue Nov 11 *10:00am to 01:00pm*

Where
Cresswind at Spring Haven
24 Catalina Court - Newnan, GA

AI Revolution in Real Estate

Explore the exciting intersection of Artificial Intelligence (AI) and real estate in this beginner-friendly class. Whether you're a budding real estate agent or simply interested in how AI is transforming the property market, this course will provide you with a foundational understanding of AI's impact on both professionals and the public. Discover the practical applications, benefits, and potential pitfalls of AI in real estate.

When
Wed Nov 12 *11:00am to 02:00pm*

Where
Kingston
Kingston - ,

SMOOTH CLOSINGS Get your deals to the table!

Stalled closings got you frazzled? Ditch the frantic scramble and step into "Smooth Closings," a workshop designed to equip you with the skills to navigate even the trickiest real estate transactions. Whether you're a seasoned pro or a fresh face, this immersive program empowers you to anticipate and navigate common pitfalls in areas like wills, trusts, liens, tax issues, and loan processing.

This course will be your roadmap to mastering the twists and turns that can derail deals. Learn to identify potential roadblocks, strategize solutions, and confidently guide your clients to a seamless closing.

Don't let paperwork pandemonium hold you back. Emerge equipped to close deals with confidence and finesse. Enroll today and watch your confidence soar as you transform into a closing champion!

Course Objectives:

* Equip agents with the knowledge and skills to navigate common pitfalls in real estate closings.
* Build confidence in handling complex title issues, estate matters, liens, taxes, and loan processing challenges.
* Develop effective communication strategies for negotiation and problem-solving during the closing process.
* Enhance understanding of key closing documents and legal procedures.

When
Wed Nov 12 *06:00pm to 09:00pm*

Where
Real Estate School of Georgia
246 O'Dell Rd Suite 1 - Griffin, GA

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When
Thu Nov 13 *11:00am to 02:00pm*

Where
Hamilton Lakes
2650 Ozora Church Rd, Loganville, GA 30052 - ,

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MRP® Military Relocation Professional

When military staff and their families relocate, the services of a real estate professional who understands their needs and timetables makes the transfer
easier, faster, and less stressful. This certification focuses on educating real estate professionals about working with current and former military service members to find the housing solutions that best suit their needs and take full advantage of military benefits and support.

Learn how to provide the real estate services—at any stage in the service member's military career—that meet the needs of this niche market and win future referrals. Hone in your knowledge and skills for working with active duty military buyers and sellers, as well as veterans with the NAR's Military Relocation Professional Certification.

When
Mon Nov 17 *10:00am to 05:00pm*

Where
Charleston Trident Association of
5006 Wetland Crossing Drive - North Charleston, SC

REALTORS®

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Covington

When
Thu Nov 20 *10:00am to 01:00pm*

Where
American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

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When
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Where
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When
Tue Dec 2 *09:30am to 12:30pm*

Where
Fayette County Board of REALTORS®
101 Devant St, STE 706 - Fayetteville, GA

Basic Understanding of FHA's 203 Streamline and Energy Efficient Mortgage

Attract more buyers and solve inspection items for your older homes!

Millennials now make up the largest proportion of home buyers, and they have made one thing abundantly clear-they want energy-efficient homes! In fact, many young buyers are willing to pay more for an energy-efficient home over a lower-priced home that's not energy efficient.

With an Energy Efficient Mortgage, homebuyers can roll up the cost of certain energy-saving improvements into their mortgage.

This strategy can save the home buyer substantial money in utilities. In addition, it can help you present viable options to the buyer for repairs that show up on the home inspection. Energy-efficient loan strategies are definitely a tool you want to have in your tool belt, but you must know how to build your team so you can talk about them! This class will help you!

When
Thu Dec 11 *01:00pm to 04:00pm*

Where
Fayette County Board of REALTORS®
101 Devant St, STE 706 - Fayetteville, GA

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When
Sat Dec 13 *09:00am to 04:15pm*

Where
American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Covington

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When
Thu Dec 18 *10:00am to 01:00pm*

Where
American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Covington

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When
Thu Dec 18 *10:00am to 01:00pm*

Where
Zoom LIVE Meeting
- Zoom LIVE Meeting,

GA Real Estate Salesperson Evening Course in Griffin, GA

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.
The course provides a comprehensive overview of the fundamentals of real estate. An in-depth course covering the following:

Georgia Real Estate License Law
Real Estate Math
Pricing Real Property
Real Estate Contracts
Closing and Settlement Costs
Fair Housing
City and Urban Development
Community Association Management
Real Estate Finance
Real Estate Instruments
Environmental Law
Anti-trust Law
Agency Law and Disclosure Requirements
Property Management Activities

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When
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Property Management Activities

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Covington

When
Tue Jan 6 *06:00pm to 09:15pm*

Where
American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

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Agency Law and Disclosure Requirements
Property Management Activities

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Covington

When
Tue Apr 7 *06:00pm to 09:15pm*

Where
American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Register At www.AmericanREU.net/classes