



## Corey Knight Class Schedule

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)

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### 2020 GAR Contract Updates

2020 GAR Contract Updates - Approved Course #66460 Go in-depth with the 2020 GAR Forms packages and learn how to construct legally binding agreements to best represent your client, as well as develop progressive methods of completing the contract within the realm of ethical considerations and legal requirements.



*When*  
Tue Jan 21 10:00am to 01:00pm



*Where*  
Southeast Mortgage - Duluth  
3575 Koger Blvd., Suite 400 - Duluth, GA

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*When*  
Wed Jan 22 10:30am to 01:00pm



*Where*  
Origins Real Estate  
321 W. Hill St. Suite 3A - Decatur, GA

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### Developing A Marketing Strategy

"The thick-skinned fearlessness expected in salespeople is more fiction than fact. It turns out many sales people are struggling with a bone-shaking fear of prospecting. This fear tends to persist regardless of what they sell, how well they have been trained to sell or how much they personally believe in the product/service they provide."

This class will help layout a plan to kick-start your prospecting and get you in gear with your sales goals for the year!



*When*  
Mon Jan 27 10:00am to 01:00pm



*Where*  
Re/Max Premier  
1827 Powers Ferry Rd. Ste 11-150 - Atlanta, GA

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*When*  
Tue Jan 28 10:00am to 01:00pm



*Where*  
Jar House  
3520 Piedmont Rd NE #415 - Atlanta, GA

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*When*

Thu Jan 30 10:00am to 01:00pm



*Where*

Atlanta Communities Intown

: 1801 Peachtree St NW #200 - Atlanta, GA

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